

Message Text

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ORIGIN COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 /014 R

DRAFTED BY COM/BIC/OED/MEPD/JPHILBRICK/CF

APPROVED BY EB/OCA/CM/AWALLACE

COM/BIC/OED/MEPD/LENGLESON

COM/BIC/OED/MEPD/JMSANDS, DIR.

COM/BIC/OIM/RRYDLUN (INFO)

STATE/AF/W/SPATRICK (PHONE)

----- 080101

P 012226Z MAR 76

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS PRIORITY

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E.O. 11652: N/A

TAGS: BENC, NI

SUBJECT: MAJOR PROJECT: ARMY HOUSING

REF: LAGOS 2393

1. MEPD CONTACTED JOHN FOTI'S OFFICE AS REQUESTED REFTEL. HE WAS NOT RETURNING HOME UNTIL EVENING OF FEBRUARY 27 SO WORD ON HIS TRAVEL PLANS BACK TO LAGOS WAS DELAYED UNTIL THIS MORNING.

HE WILL ARRIVE LAGOS ON FRIDAY MARCH FIVE AND WILL BE ACCOMPANIED BY MR. BRONSON, PRESIDENT OF C-E TEC.

2. MEPD'S FIRST CONTACT WITH COMPETITORS WAS WITH A. EPSTEIN OF CHICAGO AND TURNED UP SOME INTERESTING INFO. EPSTEIN SAID IT KNEW OF FIRST TWO CONTRACTS AND THAT THEY WERE TO BE UNDERSTOOD AS PRE CONSTRUCTION CONTRACT PHASE CONSULTANCIES. EPSTEIN BELIEVES THERE WILL BE THREE ADDITIONAL CONSULTING FIRMS CHOSEN FOR DOWNSTREAM WORK AND THAT THEY WILL BE ONE OF THE THREE. FOR THIS
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REASON MEPD IS HOLDING OFF NOTIFYING THE OTHER LOSERS IN

CASE THEY ARE REALLY WINNERS. WILL YOU CHECK EPSTEIN'S
INFO FOR US,PLEASE?

3. MEANWHILE WALTER KIDDE ENGINEERS/A M KINNEY ALSO
HAS AN AGENT WHO IS SENDING BACK CONTRADICTORY INFO.
KIDDE HAS BEEN TOLD THAT THEY ARE NUMBER THREE IN LINE
TO BE SELECTED. THEY BELIEVE THAT FIVE OR SIX FIRMS
WILL RECEIVE CONTRACTS AND THAT THERE WILL BE TWO
FEASIBILITY STUDIES DONE. IS IT POSSIBLE THAT THE
C-E TEC AND PLANNING RESEARCH CONTRACTS WERE CONSTRUED
TO BE FEASIBILITY BY KIDDE'S MAN?

URGENTLY NEED YOUR HELP STRAIGHTENING OUT THIS MESS. INGERSOLL

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Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
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